



Why People Quit CONGRATULATIONS!

Scott: Congratulations, you made it! You made it to the very end. I am so proud of you for what you're doing. I'm so proud of you for investing in your members and dedicating yourself to being trained on keeping people from quitting, which is really helping people in your membership program and building your business. You have made a great decision to get this far. Now I want you to go and do it. Go make it happen. Go keep people from quitting. I want you to do everything you can to keep people in your membership, to help them, to help them grow. Listen I know at the very heart of this, it's peoples' lives, their relationships, their personal finances, their business. It is all about helping them, and the more I can help you help your members, the more you're going to be able to help real people. So I want to congratulate you for making this investment in yourself, for making this investment in your business, and ultimately making this investment in the lives of the members that your business represents.

Continue. Go to work at it. As I said previously, make that decision to be a membership expert. Again, I just want to congratulate you for getting this far and making it through this training. I look forward to providing more for you, more trainings. Let's stay connected via email. Let's stay connected via coaching online through Facebook, LinkedIn, all of those other social media outlets. I look forward, and we haven't already done so, I look forward to meeting you at a local event or one of my own events that I have for my members. Congratulations for completing this training.